

# THE PREPARY

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## BEHAVIORAL INTERVIEW QUESTIONS

Behavioral interview questions are ones that ask about the past experiences in order to gauge future performance. In an interview, you may be asked to share real-life examples on a variety of topics. This one-pager contains some common ones by category.

LEADERSHIP	ACCOMPLISHMENTS	MISTAKES & FAILURES
<p>Tell me about a time...</p> <ul style="list-style-type: none"><li>• When you led a team</li><li>• When you took initiative</li><li>• When you led by example</li><li>• When you delegated tasks to others</li><li>• When you took the lead on a difficult project</li></ul>	<p>Tell me about a time...</p> <ul style="list-style-type: none"><li>• When you achieved an incredible result</li><li>• When you went above and beyond</li><li>• When you worked on a project that succeeded</li><li>• When you felt extremely proud of your work</li><li>• When you juggled multiple responsibilities at once</li></ul>	<p>Tell me about a time...</p> <ul style="list-style-type: none"><li>• When you failed</li><li>• When you made a mistake and how you fixed it</li><li>• When you had to troubleshoot something in the moment</li><li>• When you wish you would have done something differently</li></ul>
TEAMWORK & RELATIONSHIPS	CLIENT SERVICE	CHANGE & ADAPTABILITY
<p>Tell me about a time...</p> <ul style="list-style-type: none"><li>• When you worked with a great team</li><li>• When you worked with a difficult team</li><li>• When a team member wasn't pulling their weight</li><li>• When you worked with a difficult person</li><li>• When you had a difficult boss</li><li>• When you had to work closely with someone whose personality was very different from yours</li></ul>	<p>Tell me about a time...</p> <ul style="list-style-type: none"><li>• When you went above and beyond for a customer</li><li>• When you thought outside of the box</li><li>• When you over-delivered to a client</li><li>• When you received positive feedback from a client</li><li>• When the customer wasn't right</li></ul>	<p>Tell me about a time...</p> <ul style="list-style-type: none"><li>• When you had to make a decision without all of the information available</li><li>• When you had to change up a plan midway through a project</li><li>• When something didn't go as planned</li><li>• When you had to operate "in the grey"</li><li>• When you had to think on your feet</li></ul>

## ADDITIONAL JOB-SPECIFIC BEHAVIORAL QUESTIONS

Go back through the job description and jot down a few qualities that the company is looking for. Generally, they put it right out there for all to see!

Quality 1: \_\_\_\_\_

Quality 2: \_\_\_\_\_

Quality 3: \_\_\_\_\_

Now, think of any additional behavioral questions that they might ask to gauge whether or not you have those qualities outlined above.

Question for Quality 1: \_\_\_\_\_

Question for Quality 2: \_\_\_\_\_

Question for Quality 3: \_\_\_\_\_

